

Financial Report Q3 2014

TROAX

Management report Q3 2014

- Positive development regarding sales and operating profit for the quarter compared to same period last year
- Q3 order intake was EUR 18.6m, compared to EUR 17.0m for the same period last year
- LTM adjusted EBITDA as of September (Proforma for Satech) was EUR 17.9m, corresponding to an increase of EUR 0.3m compared to last quarter's LTM
- Net debt/LTM adjusted EBITDA (Proforma for Satech) increased from 2.8x in Q2 2014 to 3.1x following a redemption of preference shares
- This report has not been subject to audit

Troax Group – consolidated income statement

Income Statement

All figures in TEUR	Current quarter		Accumulated		Full Year	
	Q3	Q3	YTD	YTD	Rolling 12 month	Actual
	2014	2013	2014	2013		2013
	Sales	19,802	17,670	58,037	52,122	76,027
EBITA	3,927	2,804	11,078	5,186	14,601	8,709
Amortization Goodwill & Building	-2,754	-795	-5,977	-2,392	-6,857	-3,271
EBIT	1,173	2,008	5,101	2,794	7,744	5,437
Net Income	-637	1,209	-2,569	-1,440	-1,129	-1
Adjusted EBITDA	4,591	3,272	11,698	9,416	15,670	13,388

- Satech became a part of Troax on the 17th of June 2014 and is fully consolidated from that date. On pro forma basis, including full year impact from Satech, LTM sales are EUR 87.3m and LTM EBITDA EUR 17.9m
- Adjustments to Troax EBITDA refer to extraordinary costs for the Satech acquisition and extraordinary gain from a property divestment. Satech's LTM EBITDA has been adjusted with EUR 0.4m to better reflect the underlying profitability of the company

Troax Group – consolidated balance sheet & cash flow

Balance Sheet

All figures in TEUR	Sep 2014	Sep 2013	Dec 2013
Intangible Assets	72,344	61,158	60,560
Tangible Assets	15,525	17,884	16,970
Financial Assets	2,211	808	2,441
Inventories	6,771	4,685	4,907
Accounts Receivable	16,315	11,406	10,851
Other current assets	2,218	2,421	1,258
Cash	14,920	13,482	15,462
Total assets	130,304	111,844	112,449
Equity	34,944	43,095	43,975
Provisions	6,555	3,432	4,245
Loan Liabilities	70,000	51,692	51,019
Account Payables	7,344	4,546	4,455
Income tax liability	3,148	1,977	1,394
Accrued Expenses	5,932	4,838	1,464
Other current liabilities	2,381	2,264	5,897
Total debt & equity	130,304	111,844	112,449
Net debt	55,080		
Adjusted LTM EBITDA	17,927	(including full year effect from Satech)	
Net debt / EBITDA ratio	3.07x		

Cash Flow

All figures in TEUR	YTD 2014
Adjusted EBITDA	11,698
Net extraordinary items	743
EBITDA including extraordinary items	12,441
Change in NWC	-169
Other items affecting cash	-9
Capital expenditure	-350
Operating cash flow	11,913
Cash part of Satech acquisition	-20,825
Cash flow before financing	-8,912
Change of long term financing	18,981
Debt service	-2,101
Redemption of shares	-9,771
Net cash flow	-1,803
2014 January cash – opening balance	15,462
Satech cash end of June 2014	1,261
2014 YTD cash flow	-1,803
2014 September cash – closing balance	14,920

- A redemption of preference shares resulted in a negative cash flow during Q3 2014 of EUR 9.8m

The image features a central logo for 'TROAX' set against a blue-toned background. The background consists of a wireframe globe with a dark silhouette of the world's continents. The globe is rendered in a metallic, reflective style. The word 'TROAX' is written in a bold, italicized, white sans-serif font, positioned horizontally across the center of the globe. The text is flanked by two thick, white horizontal bars, one above and one below, which appear to be part of the logo's design. A small registered trademark symbol (®) is located to the right of the word 'TROAX'.

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